

*ICFG welcomes new member Westbury Group from the United States*



ICFG is delighted to announce the new membership of US-based Westbury Group to the network, strengthening the global reach of ICFG, as well as broadening international opportunities for the New York area boutique M&A and corporate finance firm.

Comprised of 11 seasoned investment bankers, Westbury Group LLC ([www.westburygroup.com](http://www.westburygroup.com)) is a FINRA-registered investment banking boutique headquartered in Westport, CT in the greater New York area and serves clients across the US and from around the world.

Since its inception in 2003, Westbury Group has provided exceptional financial and strategic advisory services for middle market companies and their owners. Westbury's finance professionals bring transactional and real-world operations experience to engagements in a broad range of industries. Drawing on this experience, Westbury Group assists clients with mergers, acquisitions, raising debt and equity capital, IPO advisory services, fairness opinions, valuations, and strategic counsel, primarily to private companies.

Westbury Group is today one of the most highly regarded investment banking firms in its region. The Company works on transactions ranging from \$20 million to \$300+ million.

ICFG and Westbury Group are both excited at the opportunities this partnership will bring to all parties, with more US-focussed cross-border deals and transatlantic collaborations moving forward.

ICFG recently held its Autumn Conference in Stuttgart over a 2-day period in October, where Westbury Group was formally initiated into the network and welcomed as its newest member.

**Bryan MacDonald, Managing Partner of Westbury Group commented:**

*"Westbury Group, its partners and senior bankers are all very excited to be joining the ICFG network. We have been engaging in more and more cross-border transactions as our business has grown. Working with our partner firms through ICFG expands our real market presence around the world and gives us a wealth of business acumen and expertise to complement Westbury's own capabilities. We are confident that being a part of ICFG will strengthen our competitive position as a firm and will allow us to deliver an even higher level of services to our clients."*

**Christophe Pothier, Chairman of ICFG commented:**

*"ICFG members are really enthusiastic at joining their forces with a prime investment banking entrepreneurial institution in the USA that shares the same values. We are confident that this association will help all the members of the group to connect more efficiently in a global economy to provide custom-made solutions to serve our clients' growth objectives."*

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### About ICFG

ICFG is an M&A and corporate finance network of independent member firms focusing on the middle-market, where we design, initiate & execute transactions up to \$300 million. With 20 offices all over the world, we have the in-depth knowledge of local markets to make a cross-border transaction happen. Since 1956, our members have closed thousands of transactions in virtually every industry.

Our understanding of local cultures, marketplaces and regulatory environments and expertise in cross-border transactions has resulted in many satisfied customers and attractive cross-border deals. We recognize the challenges and opportunities of midmarket companies going international and we therefore ensure that our clients receive active and sophisticated advice from our partners and employees at all stages of a transaction.